



भारतीय कंटेनर निगम लिमिटेड
Container Corporation of India Ltd.
(भारत सरकार का उपक्रम)
(A Govt. of India Undertaking)

A 'NAVRATNA' CPSE



OUR ETHOS:
CUSTOMER VALUE CREATION

CONCOR TERMINALS IN ANDHRA PRADESH

ICD/MMLP VISHAKHAPATNAM

- Incorporation Year- 2015
- Approved CAPEX – Rs.420 Cr
- Incurred up to 30.11.18 – Rs.392.91 Cr
- Total Area – 108 Acres
- Facilities Available:

Three Export/ Import Warehouse: 5075 sqm each, Bonded: 1211 sqm, Bonded Warehousing Facility, 2 In motion Weighbridge , EDI facility, Admin building, State of the art Cargo Handling equipments , PFT facility 24X7, Reefer Plug in Points , Container repair facility.

- Trains Services: JSLS, VCTP, GANGAVARAM, Raipur, TKD
- Rail siding Infrastructures: Seven Full Length Rail Lines.
- Handling Equipments: 3 Reach Stackers and 10 Fork lift (3 TON (6) 5Ton (2) 10 Ton (2)), 50 Trailer, 4 Hydra (14 MT), 5 Hydra (12MT)



CFS – VISHAKHAPATNAM (CFCV)

- Incorporation Year- 2005
- CAPEX incurred up to 30.11.18 – Rs.9.6 Cr
- Total Area – 57522 Sqm
- Facilities Available:
Warehouse- 2000 sqm
- Trains Services- Nagpur, Raipur, VCPTL, Phillaur, Raipur, Shalimar, Balasore etc.
- Rail siding Infrastructures: 1 Full Length Rail Line
- Handling Equipments: Reach Stacker-02, Hydra Cranes-06, Fork lift-06, Trailers-50
- Industrial Area: Srikakulam, Vizainagaram, Visakhapatnam-SEZ's, Rajamundry, Orrisa, Chhatisgarh and Maharastra



MMLP-VISHAKHAPATNAM



MMLP KAKINADA

- Approved CAPEX – Rs.234.5 Cr
- Incurred up to 30.11.18 – Rs.2.98 Cr
- Total Area – 89.35 Acres
- Phase-I – Road based CFS facility in 10 Acres
- Phase-I CAPEX envisaged Rs.40 Cr
- Phase-II – Rail linked Facility in 46 Acres
- Phase-II – CAPEX envisaged Rs.136.4 Cr
- Phase-III – Full fledged MMLP in 46 Acres
- Phase-III – CAPEX envisaged Rs.56.8 Cr



MMLP KRISHNAPATNAM

- Approved CAPEX Rs. 70 Crores.
- Incurred up to 30.11.18 – Rs.48.25 Cr
- Area 153 acres approx.
- 14 acre approx land is under acquisition.
- Adequate warehousing facility.
- Phase – I road based CFS facility.
- Expected commissioning Phase –I by
March 2019.



- Inauguration- 2016
- Warehouse area – 4225 Sqm (Covered area), 3500 Sqm (Open Area)
- Facilities Available:

Storage and clearance of the Cargo as per the requirement of the customer. Will facilitate the EXIM trade to clear their Containers at CONCOR's facility .

Warehouse facility will enable the customers, particularly those who are importing high value cargo attracting customs duty to save on both logistics and financial costs.



PORT SIDE CONTAINER FACILITY -KRISHNAPATNAM



- First ICD taken over by CONCOR from Indian Railways.
- CAPEX incurred up to 30.11.18 – Rs.14.22 Cr
- Area approx 20.92 acres leased from Railways
- 1 Rail Line.
- Warehouse – 6000 Sqft
- Adequate Admin Building.
- Notification awaited from Customs.



Graduating from Terminal Operator to *Distribution Logistics ..*

Objective: To expand CONCOR's non rail business particularly in warehousing segment by increasing from the present 3.5 million sq. feet to 50 million sq. feet.

Overall plan: Three ways of accomplishing above objective:

1. Setting up warehouses through CONCOR's own capital expenditure.
2. Through PPP with Private Players for setting up warehouses on CONCOR's land.
3. Hiring of Warehouse at Fixed rent cum Revenue sharing basis at 20 Nodes.

Concept

- **Facility size:** Ranging from 50- 200 acres (location specific)
- **Components:** Modern Grade A warehouse, bulk warehouse (commodity specific- Open /covered space), Rail loading unloading facility

COASTAL SHIPPING

- North-South movement via Kandla/Mundra port through Rail, Coastal & Road multimodal mode.
- Advantage - De-congest Rail route and divert traffic from road to multimode.
- Cargo- Targets Food Grains, Tiles, White Cements
- Revenue – First 3 years 2000 Cr, 5 yrs Rs.5000 Cr.



Graduating from Terminal Operator to ILMZ Operator...

- **Terminals** – The earlier terminals of CONCOR were characterized by the basic infrastructure required for container handling i.e. Limited space for container stacking and a transit warehouse. No scope for providing value added services.
- **Warehousing** - Afterwards the focus was laid on providing the warehouse space for the storage of cargo in both EXIM and Domestic.
- **MMLPs** – Subsequently, CONCOR introduced the concept of MMLPs to provide all the logistics related facilities under one roof and to create Synergies between various stakeholders in the logistics chain.
- **ILMZ** – As a step forward, CONCOR is now venturing into the setting up of Integrated Logistics and Manufacturing Zone (ILMZ). Here, the idea is to manage the entire inward and outward logistics requirements for raw materials and finished goods, thus enabling companies located there to focus on their core competency of manufacturing.

THANK YOU!